The benefits of a witness seminar

Three witnesses pulled out in the days running up to the witness seminar, one due to illness, one due to work-related commitments and one due to personal reasons. As a result, the final panel was reduced to seven witnesses. However, the remaining witnesses were able to provide insights into the healthcare sector in Mumbai and Pune, two important cities in the private healthcare sector in Maharashtra, India. We heard first-hand accounts of the problems that have driven medical practitioners away from working in public hospitals in Mumbai, the issues they have faced in trying to compete with private hospitals, and the challenges they have encountered in trying to provide high-quality care.

The chief difficulty for us lay in designing a witness seminar that could allow people to travel freely to the venue. To address this, we arranged to book the seminar room at a hotel on the outskirts of Mumbai and provide transport to and from the venue for the witnesses. The hotel also allowed us to use the seminar room for a larger audience, if necessary. We were able to draw on the network of one of our remaining key witnesses to identify and persuade someone to come and offer an industry perspective. Indeed they ended up providing some excellent insights into their experiences working; who risk being called away for work at short notice. In this case we were able to draw on the network of one of our remaining key witnesses to identify and persuade someone to come and offer an industry perspective. Indeed they ended up providing some excellent insights into their experiences setting up and running large corporate hospitals during this period.

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